



Karen Falcocchio

Executive Coach

Karen has 20 years experience coaching senior managers and management teams as both an executive coach and in her previous roles as Head of Human Resources and Head of Learning and Development for JP Morgan Asset Management EMEA. Karen has a background in investment banking and asset management and was with JP Morgan for over 20 years before joining The Executive Coaching Consultancy.

Region

United Kingdom

Area of expertise

Developing Leaders

Women in the Workplace

Working Parents

Background

Karen was with JP Morgan for over 20 years in their New York, London, and Sydney offices. She spent nearly 10 years in New York in client facing roles in capital markets and asset management.

In 1998 Karen moved from New York to London with JP Morgan to become Head of Human Resources for Asset Management in EMEA and then in 2001 became Head of Learning and Development. She served on the European Management Team and managed a team of eight based in London and Geneva.

Coaching Style

Karen's clients consistently cite her insight and her ability to be both supportive and challenging as key to the effectiveness of her coaching. She creates the space for them to identify their own best options and solutions while at the same time helping them to become more self-aware and aware of the impact they have on others. Her in-depth understanding of the business as both a client advisor and senior management team member underpins and enriches her work. Senior executives like her pragmatic approach and appreciate that she understands their context and the associated issues and opportunities.

Special Interests

Karen coaches across financial services with a particular focus on developing high performing leaders and teams. She particularly enjoys working with clients at a point of inflection in their careers where it is time for them to broaden their impact and influence across an organisation.

In her parental coaching, Karen works with senior management supporting her clients to successfully and positively manage this life changing transition.

Training & Qualifications

Karen is a graduate of The School of Coaching Coach's Programme (founded by Myles Downey), accredited by the European Mentoring and Coaching Council (EMCC) and the International Coach Federation (ICF).

She has a BA in Economics from Wellesley College, USA.

Current Clients

JP Morgan, Deutsche Bank, Bank of America Merrill Lynch, Credit Suisse and Morgan Stanley.

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